## Green Sage<sup>®</sup> Sustainability Portfolio

# Earth Equity Advisors Signature Fossil-Fuel-Free Equity Portfolio



#### Portfolio Manager Peter W Krull, CSRIC CEO & Director of Investments Earth Equity Advisors, LLC

#### Exnerience

B.A., Bethany College, WV 1994 Started with Merrill Lynch 1998 Founded Earth Equity Advisors (Formerly Krull & Company) 2004 Manages seven sustainable portfolios

Portfolio Information Inception: December 21, 2012

Category: Sustainable, Global, All-Cap Benchmark: MSCI ACWI

Professional Designation Chartered SRI Counselor

Story

The Green Sage Sustainability Portfolio was founded over a cup of coffee with Asheville, NC's resident "Green Sage, Randy Talley. Randy, a natural foods pioneer, asked if we could put together a "basket of sustainable stocks." Earth Equity CEO, Peter Krull created the portfolio for Randy and soon thereafter branded it the Green Sage Sustainability Portfolio and opened it to the public.

#### Investment Strategy

- Universe of 500+ global companies

- Positively invested portfolio "What do we WANT to own?"
- 50 Stocks

- Must have a sustainable product, service or be part of the company operational ethic

- No more than 4 stocks per sub-sector
- Minimum 30% of companies domiciled outside of USA
- Companies cannot be involved in extraction, processing or transporting of fossil fuels
- At least 50% of companies must be profitable
- Stock price of at least \$5.00 per share
- At least 20% of companies must pay a dividend
- Stocks must trade at least 2000 shares per day
- Approximately 50% of stocks are Large-Cap, 30% Mid-Cap, 20% Small-Cap
- Market-cap weighted
- Dec 1st rebalance can replace 100% of portfolio
- June 1st rebalance can replace 30% of portfolio

#### **Priority Industries**

- Alternative energy solar, wind, geothermal
- Energy efficiency
- Battery technology
- Water distribution, filtration and efficiency technologies
- Green transportation
- Natural & organic products and services
- Sustainable real estate
- Information technology, big data and internet of things
- Green finance, insurance & community investments
- Recycling and circular economy
- Scientific instruments
- Green building technology - Cutting edge biotechnology
- Source: Morningstar Direct





Time Period: 12/21/2012 to 6/30/2021



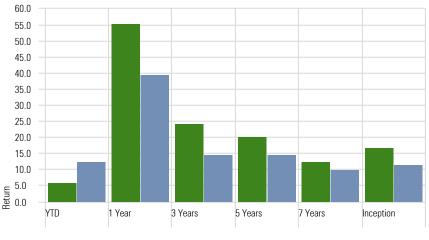
Green Sage Sustainability Portfolio

#### **Calendar Year Returns**

	YTD	2020	2019	2018	2017	2016	2015	2014	2013
Green Sage Sustainability Portfolio	5.69	51.44	32.53	-8.62	22.28	6.19	4.89	-4.57	46.83
MSCI ACWI NR USD	12.30	16.25	26.60	-9.41	23.97	7.86	-2.36	4.16	22.80

#### **Trailing Returns**

As of Date: 6/30/2021 Calculation Benchmark: MSCI ACWI NR USD

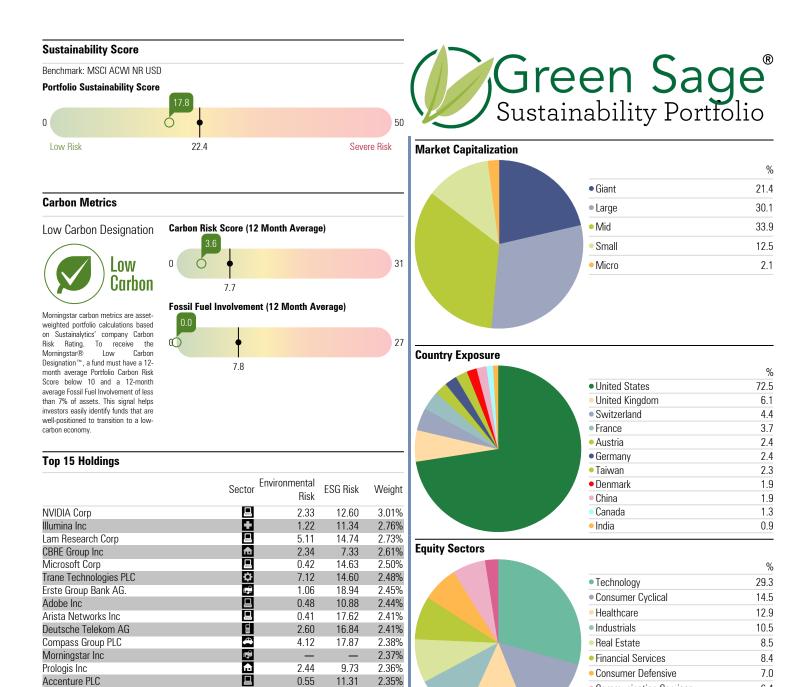


Green Sage Sustainability Portfolio

MSCI ACWI NR USD

#### **Annualized Returns**

	1 Year	3 Year	5 Year	7 Year	Since Inception
Green Sage Sustainability Portfolio	55.04%	24.05%	20.10%	12.20%	16.64%
MSCI ACWI NR USD	39.26%	14.57%	14.61%	9.75%	11.38%



#### **Relative Statistics vs Benchmark**

Square Inc

Calculation Benchmark: MSCI ACWI NR USD

	YTD	1 Year	3 Years	5 Years	Inception					
Return	5.69%	55.04%	24.05%	20.10%	16.64%					
Excess Return	-6.61%	15.77%	9.48%	5.48%	5.25%					
Cumulative Return	5.69%	55.04%	90.88%	149.84%	269.93%					
Alpha (non-excess return)	0.79	1.18	6.03	2.82	3.13					
Beta (non-excess return)	0.08	0.92	1.20	1.17	1.18					
Up Capture Ratio	45.03	106.38	124.44	116.11	117.86					
Down Capture Ratio	-14.57	-34.11	97.77	95.85	95.66					
Batting Average	33.33%	66.67%	63.89%	61.67%	60.78%					
Best Month	4.48%	14.16%	15.69%	15.69%	15.69%					
Worst Month	-1.41%	-1.41%	-18.44%	-18.44%	-18.44%					

0.16

20.74

2.34%

37.60%

#### **Portfolio Statistics**

Calculation Benchmark: MSCI ACWI NR USD									
	Inv	Bmk							
Market Cap (in Mil) - Monthly(Average)	109,557.69	33,274.83							
P/E(Average)	75.47	51.96							
P/B - Daily(Average)	7.32	4.57							

P/B - Daily(Average)	7.32	4.57	2.75
P/S - Daily(Average)	7.39	4.73	2.65
P/C - Daily(Average)	19.35	13.95	5.39
P/EBITDA - Daily(Average)	34.22	39.88	-5.66
Dividend Yield % TTM(Average)	0.93	1.97	-1.04

Communication Services

Utilities

Basic Materials

6.4

2.5

0.0

+/- Bmk

76,282.86

23.51

### Green Sage Sustainability Portfolio

#### **Monthly Returns**

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	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
2021	0.07%	0.36%	-1.41%	2.05%	0.10%	4.48%							5.69%
2020	0.94%	-5.32%	-18.44%	15.69%	7.98%	6.03%	8.29%	6.79%	0.43%	1.60%	14.16%	8.88%	51.44%
2019	9.78%	3.83%	0.26%	4.31%	-6.89%	9.10%	0.03%	-2.72%	2.72%	2.83%	3.15%	3.21%	32.53%
2018	4.54%	-3.87%	0.39%	-1.22%	2.51%	-0.61%	3.35%	2.22%	-0.75%	-9.00%	4.69%	-9.91%	-8.62%
2017	2.83%	3.14%	1.38%	2.73%	2.80%	0.25%	1.94%	0.40%	2.01%	2.06%	-0.06%	0.87%	22.28%
2016	-7.20%	0.08%	8.31%	1.02%	1.92%	-2.73%	5.45%	0.99%	0.95%	-3.08%	-1.39%	2.59%	6.19%
2015	-1.15%	9.05%	0.09%	-0.86%	2.07%	-4.37%	0.50%	-6.78%	-4.77%	10.81%	1.48%	0.15%	4.89%
2014	-0.85%	7.79%	2.55%	-2.44%	2.02%	3.18%	-7.18%	4.50%	-7.40%	-4.72%	1.56%	-2.44%	-4.57%
2013	5.66%	0.18%	4.26%	1.99%	6.87%	-3.34%	8.49%	-1.56%	9.96%	1.18%	3.97%	2.21%	46.83%

#### Leading Contributors TTM

Time Period: 7/1/2020 to 6/30/2021

#### Leading Detractors TTM

Time Period: 7/1/2020 to 6/30/2021

	Rescaled Weight	Return	Contribution		Rescaled Weight	Return	Contribution
Daqo New Energy Corp	2.56%	337.90%	4.53%	Lordstown Motors Corp	0.56%	-52.76%	-1.02%
Twist Bioscience Corp	1.72%	194.15%	2.83%	Azure Power Global Ltd	0.66%	-26.51%	-0.52%
Taiwan Semiconductor Manufacturing Co Ltd	2.61%	114.97%	2.57%	QuantumScape Corp	0.96%	-17.39%	-0.17%
Peloton Interactive Inc	1.44%	93.92%	2.54%	Cisco Systems Inc	0.76%	-5.04%	-0.11%
Lam Research Corp	2.46%	103.35%	2.40%	Danone SA	0.78%	-4.62%	-0.10%
SolarEdge Technologies Inc	2.27%	99.14%	1.94%	Unilever PLC	1.21%	-1.58%	-0.04%
CRISPR Therapeutics AG	1.88%	120.29%	1.91%	Umicore SA	0.77%	-1.02%	-0.02%
Vestas Wind Systems A/S	2.33%	91.95%	1.91%	Equinix Inc	0.91%	2.17%	0.04%
Xylem Inc	2.15%	86.79%	1.73%	Switchback Energy Acquisition Corp	0.40%	5.04%	0.10%
Morningstar Inc	2.15%	83.55%	1.64%	Village Farms International Inc	0.89%	5.84%	0.14%

All returns on this factsheet that are greater than one year in length have been annualized. Performance data quoted represents past performance. Past performance does not guarantee future results and current performance may be lower or higher than the data quoted. Performance results reflect performance for a model account, net of the highest available management fees, an asset based custodial transaction fee and transaction fees. Performance results reflect the reinvestment of dividends and interest. Model performance has inherent limitations. The returns shown are model results only and do not represent the results of actual trading of client assets only the tracked results of potential transactions based on the dictates of the trading strategy. The model performance by Earth Equity Advisors (EEA) based on the model portfolio, but the actual composition and performance of these accounts may differ from those of the model portfolio due to differences in the timing and prices of trades, and the identity and weightings of securities holdings.

The Green Sage Sustainability Portfolio may invest in companies with small and medium market capitalizations. Historically, small and medium-sized companies have had greater volatility than large companies.

The Green Sage Sustainability Portfolio may invest in companies domiciled in foreign countries. Investing in foreign securities may involve certain additional risks, exchange-rate fluctuations, limited liquidity, high levels of volatility, social and political instability and reduced regulation. Emerging markets are often more volatile than developed markets and investing in emerging markets involves greater risks. Given the potential increased volatility of global investments, an investment in the Green Sage Sustainability Portfolio should be considered a long-term investment.

The MSCI ACWI Index captures large, mid and small cap representation across 23 developed markets and 23 emerging markets countries. With over 8,600 constituents, the index is comprehensive, covering approximately 99% of the global equity investment opportunity set. Investors cannot invest directly in this index.

#### All performance and characteristics data are sourced from Morningstar Direct.

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